

Pharmacy Savings. Guaranteed.

Explore the Rx Concierge program
from Lifetime Benefit Solutions





No Risk. Only Reward.

Rx Concierge is a **100% guaranteed**, stand-alone pharmacy benefit product for self-funded groups, employers, unions and other health plans.

Our multifaceted prescription management solution helps control and reduce spend while ensuring members are benefiting from clinically appropriate therapies – for guaranteed savings.

- › Rx Concierge requires no change to benefit plan or formulary, no member disruption and zero operational requirements.
- › In consultation with the member's provider, Rx Concierge ensures any change in prescription is equally safe and effective, improving adherence and outcomes.

Key Features



Performance Guarantees

We offer a savings guarantee with no risk involved. If we fail to deliver on this promise, **we will reimburse the difference.**



Reporting Transparency

We provide **detailed reporting**, including settlement reports that clearly show which drugs were converted and which alternatives were suggested.

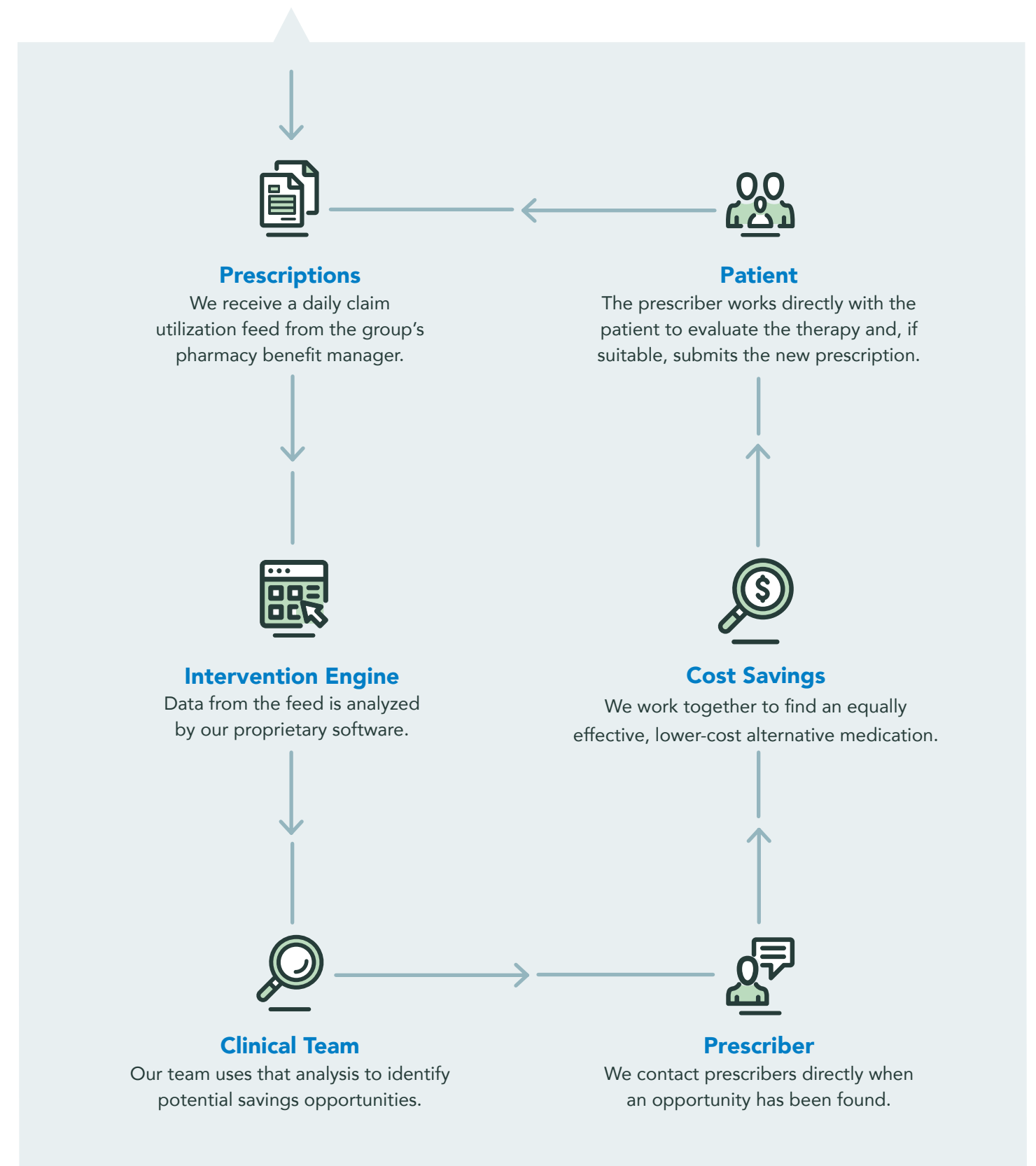


Long-Term Savings

Most savings opportunities come via recommendations for treatment of chronic conditions like **diabetes, asthma, high cholesterol and even depression.**



How Our Pharmacy Benefits Management Program Works

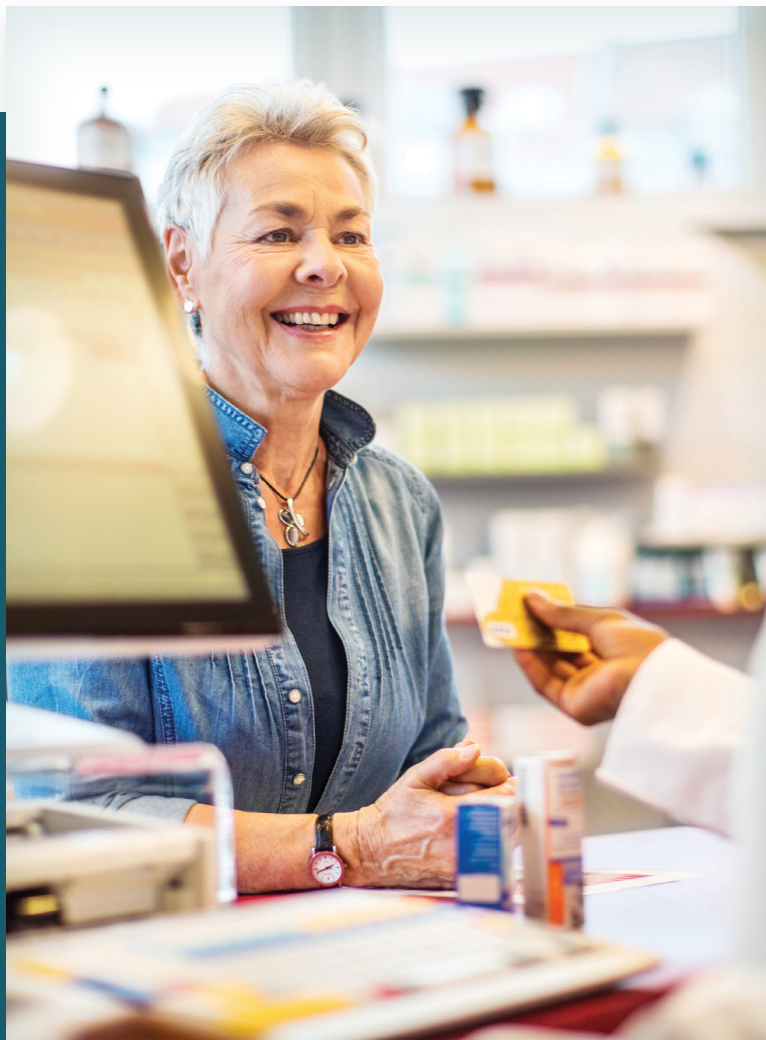


Prescription Management with a Personal Touch

Our powerful, proprietary intervention engine discovers savings opportunities daily. But what really sets Rx Concierge apart is that each recommendation is reviewed by our clinical pharmacists.

With their help, Rx Concierge guarantees savings year over year – which explains our **100% retention rate** for eligible groups. In fact, most groups achieve savings beyond their guarantee. Those savings only continue to grow, compounding year over year as new conversions are identified and as prescriber habits adapt.

Plus, because our clinical team can review a member's entire prescription regimen, they can also catch dosage errors, drug interactions or gaps in care. We're not just managing risk, we're improving outcomes.

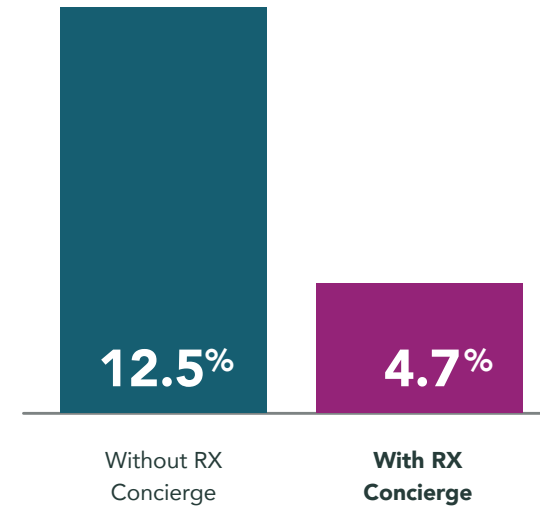


100%

Retention Rate for Eligible Groups*

*Eligible groups are determined through an analysis of sample prescription claims data. If sufficient savings are identified, a group is deemed eligible. If insufficient savings are identified, the group is not eligible for the program.

Overall Pharmacy Trend

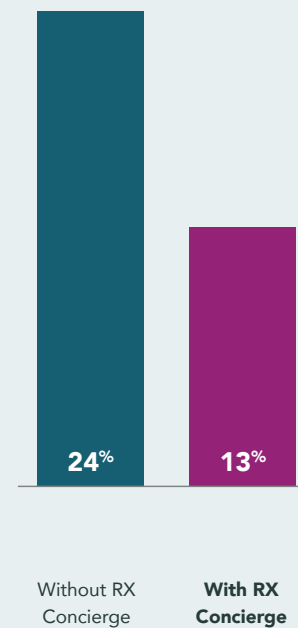


Trend in the Right Direction

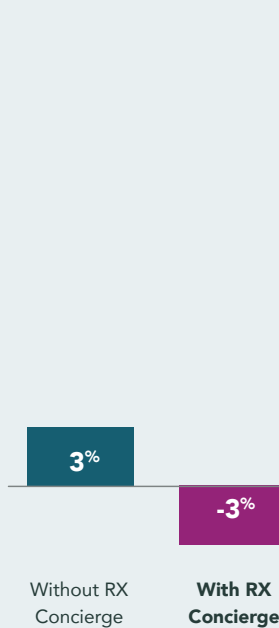
In 2022, self-funded employer groups enrolled in Rx Concierge experienced a **4.7% pharmacy trend** compared with 12.5% for groups that were not enrolled. Trend mitigation is also evident when comparing different high-spend categories.



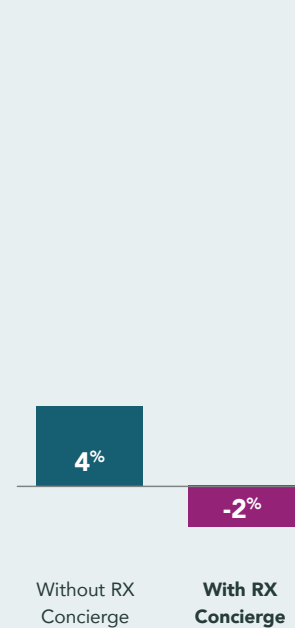
Diabetes Trend



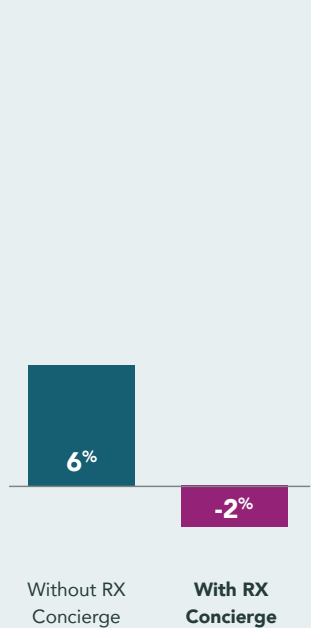
Mental Health Trend



Gastrointestinal Trend



Heart Disease Trend



Big Benefits for Brokers

Rx Concierge allows brokers to take a proactive and strategic approach to mitigating pharmacy risk for their groups. They're able to offer significant reductions in their groups' pharmacy spend, with no change to their benefit plan and no member disruption.

Lifetime Benefit Solutions guarantees clinical savings; the investment is risk free. If we do not meet our guarantee, we will reimburse the difference - There is absolutely zero risk. We will work with our broker partners to implement and manage the program on a group-by-group basis.



Greater Savings for Businesses

By investing in Rx Concierge, our clients are seeing some excellent returns.



In 2022, a corporation with 3,900 members exceeded their guarantee by **OVER \$170,000.**

260%
ROI

This resulted in a 260% return on investment

AND A SAVINGS OF NEARLY \$6 PER MEMBER PER MONTH.



In 2022, a local business organization with nearly 1,000 members exceeded their guarantee by **OVER \$76,000.**

365%
ROI

This resulted in a 365% return on investment

AND A SAVINGS OF OVER \$8 PER MEMBER PER MONTH.



In 2022, a local school district with nearly 12,300 members exceeded their guarantee by **OVER \$293,000.**

115%
ROI

This resulted in a 115% return on investment

AND A SAVINGS OF NEARLY \$4 PER MEMBER PER MONTH.

Greater Safety for Patients

We don't stop at optimizing costs. Every day, Rx Concierge is making a real, tangible difference in the lives of members.

- ▶ Our clinical team identified a member who was prescribed an antidepressant twice daily – even though the correct dosage is once daily. After we reached out to the provider and suggested a generic alternative, the member is now taking a safer dosage and **SAVING \$3,500 PER YEAR, WHILE THE GROUP SAVES \$35,600 PER YEAR.**
- ▶ Our clinical team identified a member taking multiple costly, single-agent oral diabetes medications, and reached out to the provider to suggest switching to a combination product. The member now takes one tablet, simplifying their routine and **SAVING THEM \$120 PER YEAR – WHILE SAVING THE GROUP \$79,760 PER YEAR.**



Experience the Rewards for Yourself

For more information, visit **LBSRxSolutions.com**



RX CONCIERGE

A Better Way to Benefit

Lifetime Benefit Solutions is a full-service benefit administrator, facilitating the self-funding, insurance and consulting needs of thousands of clients throughout the U.S. with innovative, turnkey solutions that include:

- Rx Concierge and Prescription Discount Card
- Reimbursement Accounts including FSA, HRA, HSA, LSA, Transportation and Full Cafeteria Plans
- COBRA
- Education Benefits
- Retirement Services
- Compliance Services
- Premium Billing

It's not just about the products we offer – it's about the experience we deliver. Turn to us, and discover a level of service and expertise you won't find with other providers.

[LBSRxSolutions.com](https://www.LBSRxSolutions.com)

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