

2022 ANNUAL REPORT
RX CONCIERGE



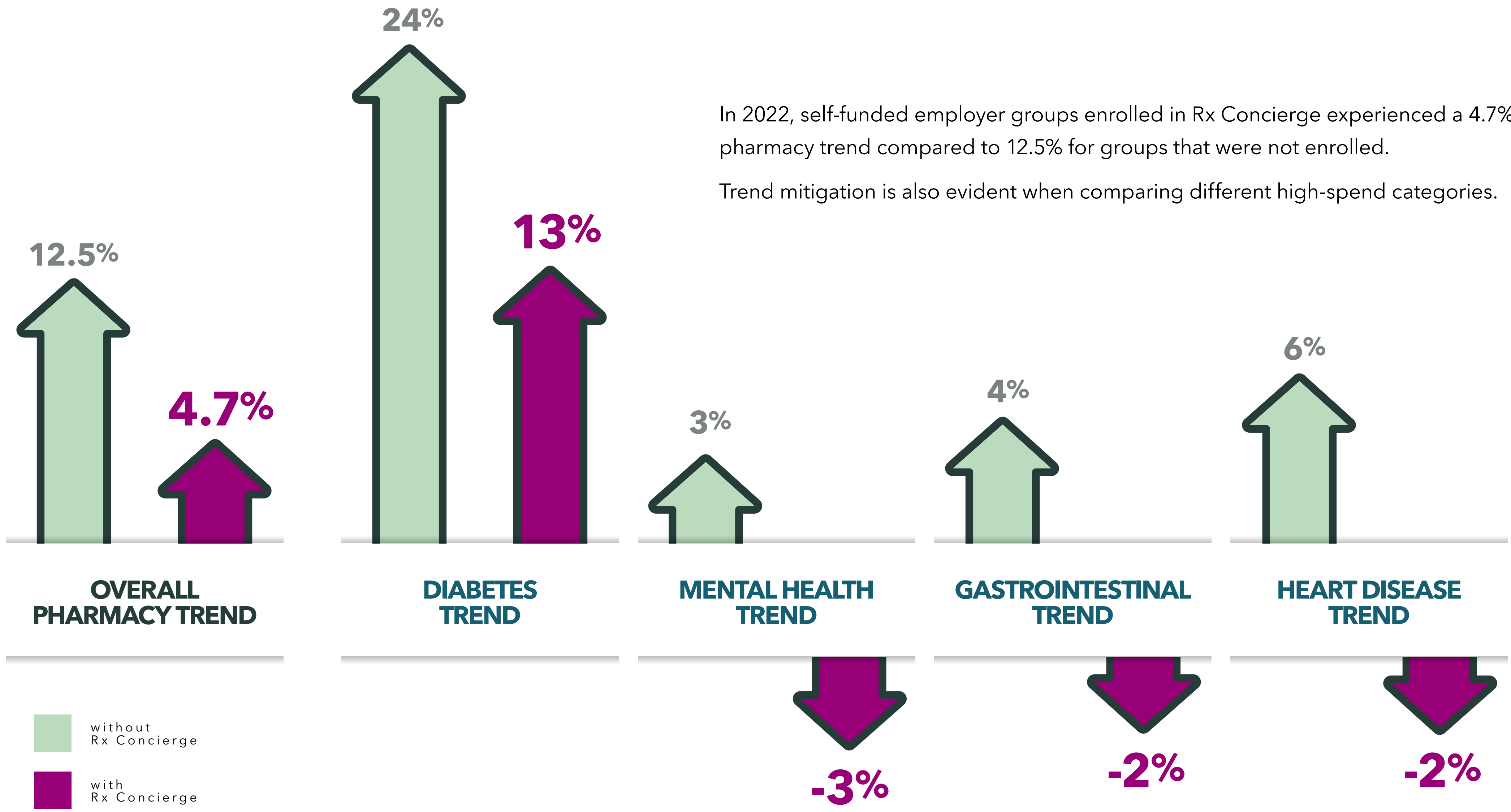


INNOVATIVE PROGRAM **OUTSTANDING RESULTS**

In 2020 Lifetime Benefit Solutions (LBS) launched an innovative new program designed to help address escalating prescription costs. It's called Rx Concierge, a 100% guaranteed, stand-alone pharmacy benefit product for self-funded groups, employers, unions, and other health plans. Every year since, Rx Concierge has delivered significant savings to our enrolled groups and 2022 was the best yet.

We are proud to report our outstanding 2022 Rx Concierge results.

TREND IN THE RIGHT DIRECTION



In 2022, self-funded employer groups enrolled in Rx Concierge experienced a 4.7% pharmacy trend compared to 12.5% for groups that were not enrolled. Trend mitigation is also evident when comparing different high-spend categories.

without Rx Concierge
with Rx Concierge

THE SAVINGS ARE
SIGNIFICANT



362K
ENROLLED
MEMBERS



\$2,908
ANNUAL SAVINGS
PER MEMBER
CONVERSION



\$2.55
SAVINGS PER
MEMBER / MONTH

7.4⁺M
CLAIMS
ANALYZED



4,305
PRESCRIPTION
CONVERSIONS

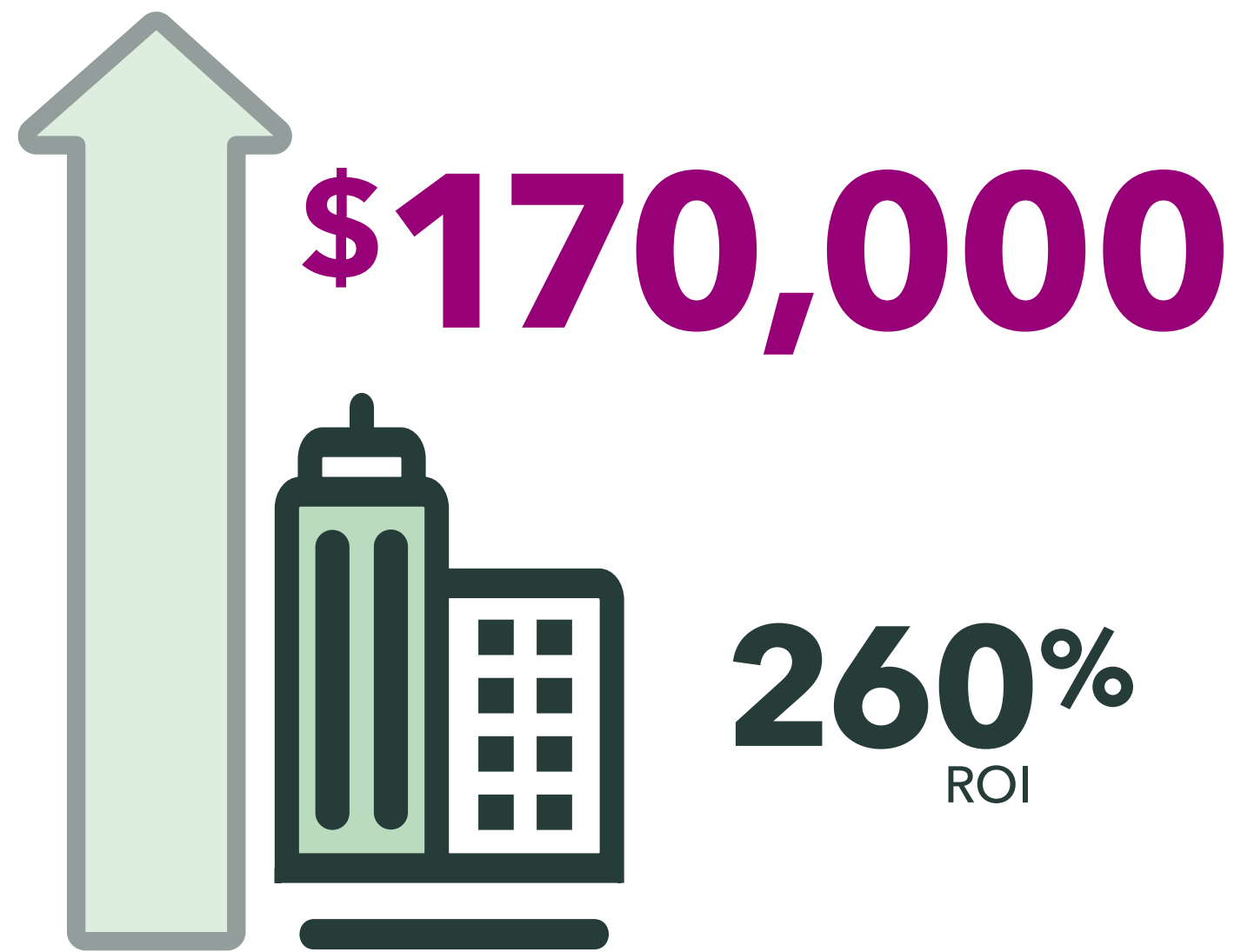


\$11⁺M
TOTAL GROUP
SAVINGS



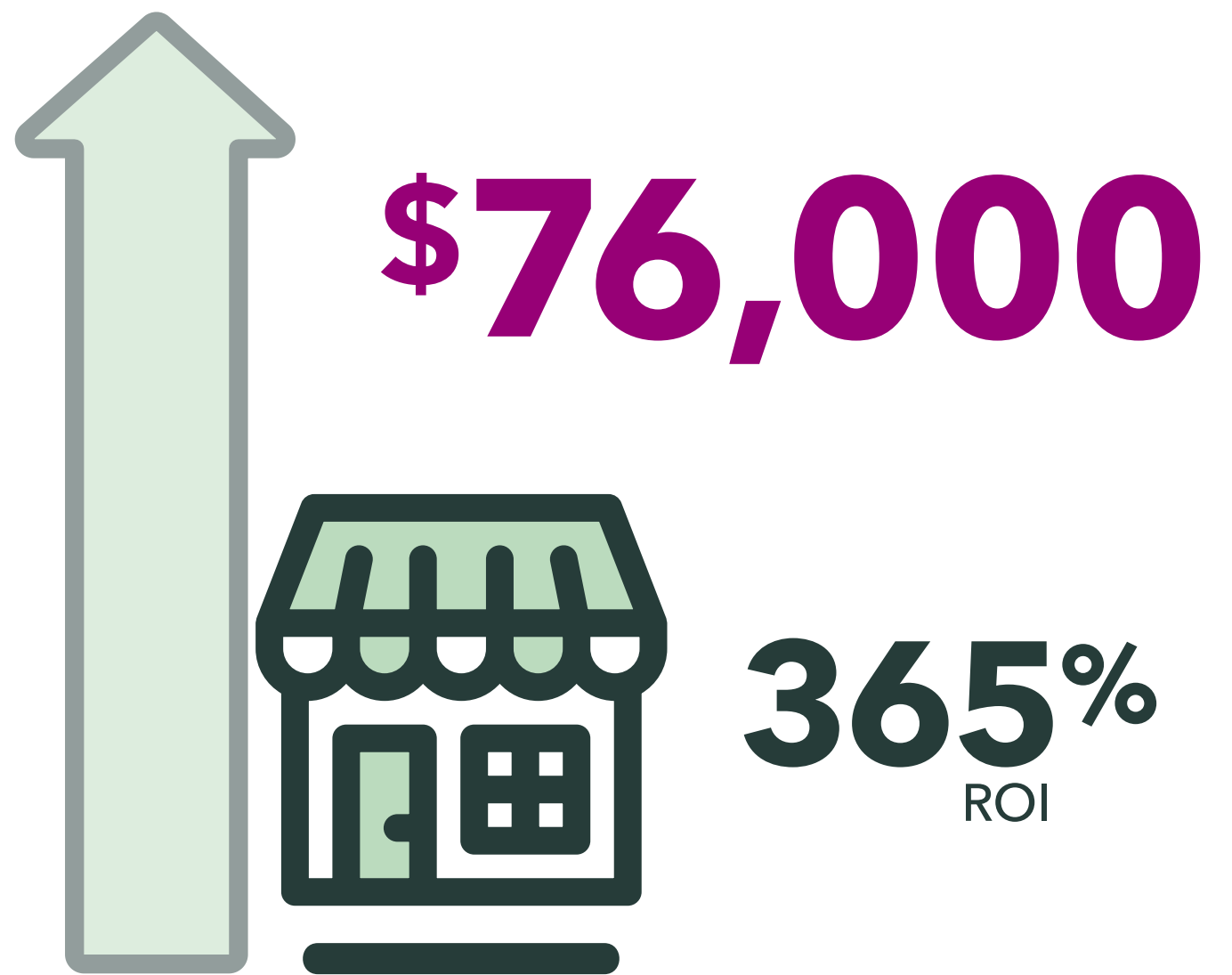
We are also pleased to share that in the first quarter of 2023, we have already matched the total enrollment achieved in 2022, promising more savings for more groups in the coming year.

FOCUS ON OUTCOMES & SAFETY



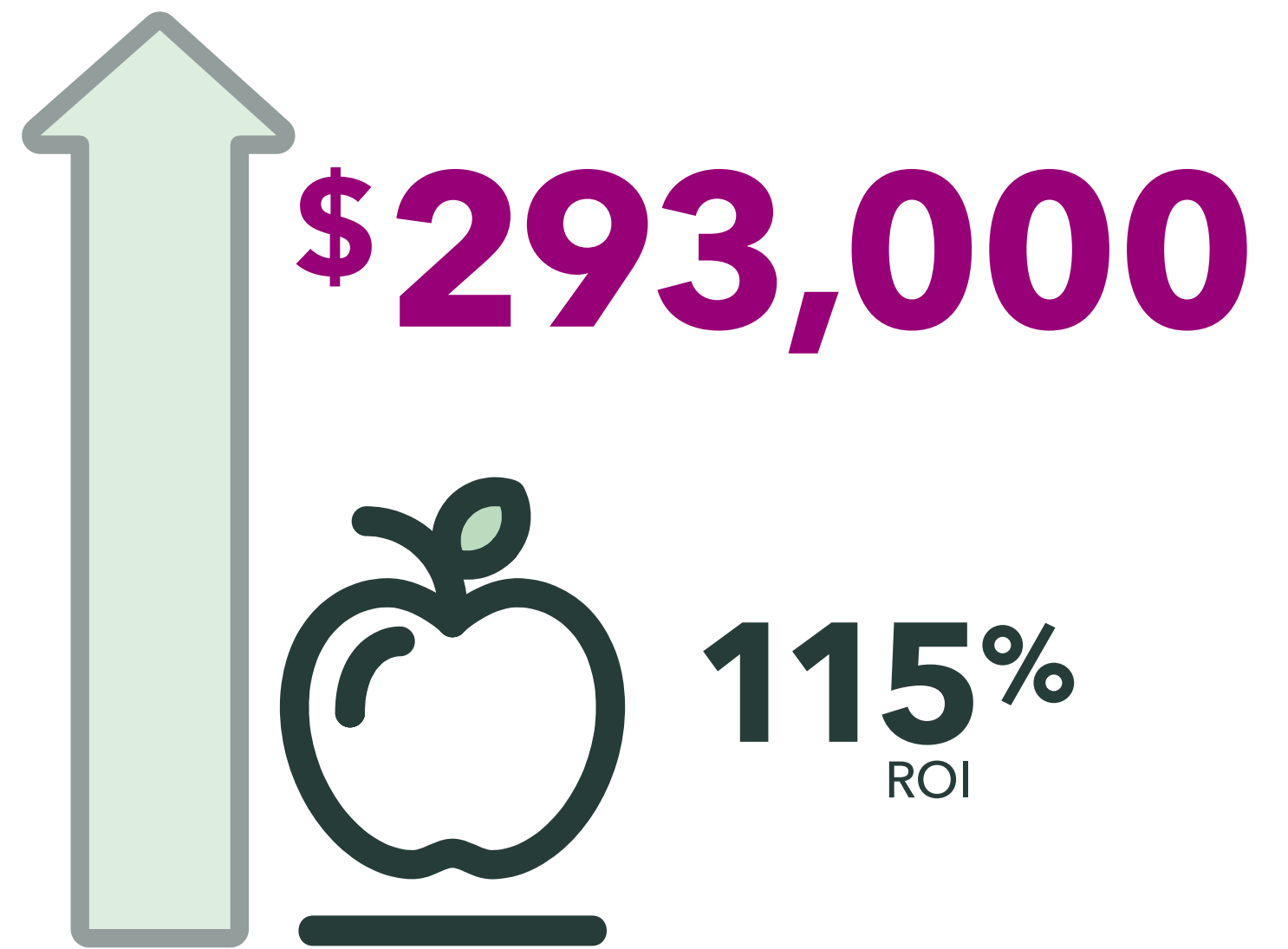
EXCEEDED GUARANTEE

In 2022, a corporation with 3,900 members exceeded their guarantee by over \$170,000. This resulted in a 260% return on investment and a savings of nearly \$6 per member per month.



EXCEEDED GUARANTEE

In 2022, a local business organization with nearly 1,000 members exceeded their guarantee by over \$76,000. This resulted in a 365% return on investment and a savings of over \$8 per member per month.



EXCEEDED GUARANTEE

In 2022, a local school district with nearly 12,300 members exceeded their guarantee by over \$293,000. This resulted in a 115% return on investment and a savings of nearly \$4 per member per month.

The concept of reducing pharmacy costs by identifying lower cost generics or dosage modifications is not unique. What sets Rx Concierge apart from other similar programs is our focus not just on cost, but on health outcomes and safety. Rx Concierge is more than an algorithm and each intervention is reviewed by one of our staff clinicians, ensuring both savings and safety.

IMPROVING OUTCOMES



MEMBER SAVINGS
PER YEAR



GROUP SAVINGS
PER YEAR

Our clinical team identified a member taking multiple costly, single-agent oral diabetes medications. We reached out to the provider to suggest changing the member to a combination product. After reviewing our information and the patient's record, the provider agreed.

The member now takes one tablet, simplifying their routine. And, with only a single co-pay, the member saves \$120 per year; the group saves \$79,760 per year.

\$120

\$79,760

Our clinical team identified a member on an incorrect dosage of an anti-depressant, which was prescribed twice daily. The correct dosage is once daily. Our team reached out to the provider and suggested generic alternative. The provider agreed.

The member is now taking the correct and safer dosage once daily, ensuring a better outcome. The member saves \$3,500 per year; the group saves \$35,600 per year.

\$3,500

\$35,600

It's not just about the potential savings. Sometimes it's a switch to a generic, or sometimes a change in dosage to help manage side effects. Because our clinical team can review a member's entire prescription regimen, they can also catch dosage errors, drug interactions, or gaps in care.

We're not just managing risk, we're improving outcomes.

NO RISK
ONLY REWARD

Rx Concierge provides big returns for a minimal investment. With our performance guarantee, there is absolutely no risk in joining the program - only reward.

For more information about Rx Concierge or to request a quote, please contact Karli Corrigan at 585-953-7543 or Karli.Corrigan@LifetimeBenefitSolutions.com



LifetimeBenefitSolutions.com

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